

NOVEMBER YTD  
ACTUAL

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Income

40000 Grants

40001 Foundations general operating 133,250.00

40004 10 Year Anniversary 80,000.00

Total 40001 Foundations general operating 213,250.00

40002 Foundations restricted 49,680.00

40003 Government grants 88,632.00

40005 - Outagamie County DHHS 56,000.00

Total 40000 Grants 407,562.00

40100 Individual Contributions

40101 Ind. Contributions - Annual App 101,723.99

40102 Ind. Contributions - Board Memb 275.00

40103 Ind. Contributions - General Do 3,414.75

40103 Non Profit Revenue 800.00

Total 40100 Individual Contributions 106,213.74

40200 Business Donations

40201 Business donations{209} 9,861.83

40202 Employee match{210} 1,580.00

Total 40200 Business Donations 11,441.83

40300 Association & Church Donations

40302 Civic Groups 19,199.75

Total 40300 Association & Church Donations 19,199.75

40600 Special Event Revenue

40601 CASAblanca -

40602 ASK 5,808.50

40603 Auction-Live 13,100.00

40604 Auction-Silent 16,182.00

40606 Table Sponsors 34,150.00

40607 Tickets 7,262.50

40608 Other CASAblanca 4,611.80

Total 40601 CASAblanca 81,114.80

40620 Trees for Children 4,528.79

40650 Third Party Events 25,331.04

40652 Lion's Tail Octoberfest -

40654 Business events -

Total 40650 Third Party Events 25,331.04

Total 40600 Special Event Revenue 110,974.63

40700 United Way

40701 General Grant -

40702 Misc United Way Designations 1,837.03

40703 Partner Agency Revenue -

Total 40700 United Way 1,837.03

40800 Other Income 155.45

49990 Investment Interest	181.16
<b>Total Income</b>	<b>657,565.59</b>
<b>Gross Profit</b>	<b>657,565.59</b>
<b>Expenses</b>	-
51000 Fundraising	-
51001 Annual Appeal{238}	1,862.63
51002 Software	1,999.08
51003 Point of entires	736.23
51100 Special Events	-
51101 Auction items	65.05
51102 Decor	2,798.75
51103 Entertainment	3,000.00
51104 Food	8,253.67
51105 Fund Development - other	1,546.14
51106 Printing{246}	1,127.17
<b>Total 51100 Special Events</b>	<b>16,790.78</b>
51201 Trees for Childrens	2,796.10
51500 Third Party Events	484.00
<b>Total 51000 Fundraising</b>	<b>24,668.82</b>
60001 Payroll Taxes Expense	-
60002 FUTA expense	(53.43)
60003 FICA expense	30,305.16
60004 SUTA expense	1,227.93
<b>Total 60001 Payroll Taxes Expense</b>	<b>31,479.66</b>
61000 Salaries	405,498.13
61001 Simple IRA	11,716.46
61002 Health Insurance	27,117.09
61003 Cell Phone Stipend	1,912.18
61004 Reimbursements	-
61005 EAP	1,200.00
<b>Total 61000 Salaries</b>	<b>447,443.86</b>
63000 Accounting/Bank/Legal Fees	-
63001 Accounting	13,200.00
63002 QuickBooks	1,128.10
63004 Other fees	920.49
63006 Bank Fees	1,127.46
<b>Total 63000 Accounting/Bank/Legal Fees</b>	<b>16,376.05</b>
64000 Business Insurance	261.20
64002 Employment practice liability	727.80
64003 General Liability	4,377.00
64007 Workers Comp	1,995.00
<b>Total 64000 Business Insurance</b>	<b>7,361.00</b>
65000 Office Rent	39,824.18
65001 Internet/Telephone	2,039.74
66100 Computer Service/Software	10,929.64
66200 Contracted Services	-
66201 Janitorial	960.00

66202 Background Checks	903.86
66203 Water	393.78
66208 Iron Mountain Shredding	725.64
66220 Other	130.55
<b>Total 66200 Contracted Services</b>	<b>3,113.83</b>
66250 Dues & Contracted Subscriptions	-
66255 Constant Contact	-
66256 Zoom US	494.67
66267 Survey Monkey	384.00
<b>Total 66250 Dues &amp; Contracted Subscriptions</b>	<b>878.67</b>
66500 Credit Card Processing	2,024.23
66800 Enrichment grant expense	-
66801 Theda Clark Smith (books)	377.30
66802 JJ Keller Foundation	3,135.85
<b>Total 66800 Enrichment grant expense</b>	<b>3,513.15</b>
66910 Membership Dues/Subscript	1,819.01
66930 Office Supplies	5,466.21
66935 Covid -19 expenses	9.25
66940 Postage	2,027.20
66950 Printing	-
66951 Printing - General	915.01
66952 Printing - Copier	2,577.77
<b>Total 66950 Printing</b>	<b>3,492.78</b>
67100 Recruitment Events	-
67101 Social Media Boosts	52.00
67102 Recruitment and outreach	6,322.94
<b>Total 67100 Recruitment Events</b>	<b>6,374.94</b>
67400 Training and Recognition	-
67401 Advocate Training	3,563.08
67402 Staff Appreciation{222}	1,681.79
67403 Staff Training{223}	609.41
67404 Volunteer Recognition	461.03
<b>Total 67400 Training and Recognition</b>	<b>6,315.31</b>
67600 Transportation (travel)	-
67601 Hotels and meals	4,632.38
67602 VOCA Mileage{251}	1,586.75
67603 Regular mileage	2,258.41
67604 Registration	1,939.00
<b>Total 67600 Transportation (travel)</b>	<b>10,416.54</b>
69900 Gifts in Kind (expense)	743.62
88900 Ask the director	92.19
89000 Depreciation Expense	5,323.30
999999 Payroll Expenses	-
Company Contributions	-
Retirement	-
<b>Total Company Contributions</b>	<b>-</b>
Taxes	-

Wages	-
Total 999999 Payroll Expenses	-
Unapplied Cash Bill Payment Expense	-
Total Expenses	<u>631,733.18</u>
Net Operating Income	25,832.41
Other Expenses	-
9505 Fraudulent Charges & (Gain)/Losses	<u>1,915.18</u>
Total Other Expenses	<u>1,915.18</u>
Net Other Income	<u>1,915.18</u>
Net Income	<u><u>23,917.23</u></u>

YTD ACTUAL REVENUE	657,565.59
DECEMBER BUDGETED REVENUE	<u>130,059.93</u>
YTD NOVEMBER PLUS NOV BUDGETED REVENUE	787,625.52
ORIGINAL BUDGETED REVENUE	<u>769,500.00</u>
REVENUE UNFAVORABLE VARIANCE	<u><u>18,125.52</u></u>

YTD ACTUAL EXPENSE	633,648.36
DECEMBER BUDGETED EXPENSE	<u>62,199.78</u>
YTD NOVEMBER PLUS DEC BUDGET	695,848.14
ORIGINAL BUDGETED REVENUE	<u>763,800.00</u>
EXPENSES FAVORABLE VARIANCE	<u><u>67,951.86</u></u>

DECEMBER BUDGETED NET

PROJECTED YEAR END NET

NOVEMBER YTD BUDGET	NOVEMBER YTD VARIANCE
247,770.78	(114,520.78)
25,000.00	55,000.00
<hr/> 272,770.78	<hr/> (59,520.78)
54,420.45	(4,740.45)
86,379.55	2,252.45
	56,000.00
<hr/> 413,570.78	<hr/> (6,008.78)
48,613.87	53,110.12
1,676.36	(1,401.36)
10,141.85	(6,727.10)
-	800.00
<hr/> 60,432.08	<hr/> 45,781.66
10,024.15	(162.32)
954.69	625.31
<hr/> 10,978.84	<hr/> 462.99
2,658.37	16,541.38
<hr/> 2,658.37	<hr/> 16,541.38
-	-
-	-
20,000.00	(14,191.50)
25,000.00	(11,900.00)
7,200.00	8,982.00
43,400.00	(9,250.00)
5,200.00	2,062.50
6,000.00	(1,388.20)
<hr/> 106,800.00	<hr/> (25,685.20)
4,000.00	528.79
15,000.00	10,331.04
1,000.00	(1,000.00)
-	-
<hr/> 16,000.00	<hr/> 9,331.04
<hr/> 126,800.00	<hr/> (15,825.37)
-	-
-	-
-	1,837.03
-	-
<hr/> -	<hr/> 1,837.03
25,000.00	(24,844.55)

-	181.16
<hr/> 639,440.07	<hr/> 18,125.52
639,440.07	18,125.52
-	
2,475.00	(612.37)
2,658.37	(659.29)
-	736.23
-	-
500.00	(434.95)
2,000.00	798.75
3,000.00	-
10,000.00	(1,746.33)
916.63	629.51
2,291.63	(1,164.46)
<hr/> 18,708.26	<hr/> (1,917.48)
2,500.00	296.10
1,833.37	(1,349.37)
<hr/> 28,175.00	<hr/> (3,506.18)
-	
34,833.37	(4,528.21)
825.00	402.93
<hr/> 35,658.37	<hr/> (4,125.28)
455,033.37	(49,535.24)
13,750.00	(2,033.54)
44,275.00	(17,157.91)
2,383.37	(471.19)
-	-
1,100.00	100.00
<hr/> 516,541.74	<hr/> (69,097.88)
11,641.63	1,558.37
1,925.00	(796.90)
183.37	737.12
916.63	210.83
<hr/> 14,666.63	<hr/> 1,709.42
-	261.20
916.63	(188.83)
3,758.37	618.63
1,741.63	253.37
<hr/> 6,416.63	<hr/> 944.37
39,875.00	(50.82)
1,741.63	298.11
12,925.00	(1,995.36)
-	-
1,100.00	(140.00)

3,758.37	(2,854.51)
366.63	27.15
366.63	359.01
-	130.55
<hr/>	
5,591.63	(2,477.80)
-	
550.00	
458.37	36.30
458.37	(74.37)
<hr/>	
1,466.74	(38.07)
1,375.00	(112.44)
-	
733.37	(356.07)
916.63	2,219.22
<hr/>	
1,650.00	1,863.15
2,566.63	(747.62)
3,575.00	1,891.21
1,558.37	(1,549.12)
1,375.00	652.20
-	-
916.63	(1.62)
1,375.00	1,202.77
<hr/>	
2,291.63	1,201.15
183.37	(131.37)
2,291.63	4,031.31
<hr/>	
2,475.00	3,899.94
3,208.37	354.71
733.37	948.42
1,833.37	(1,223.96)
1,833.37	(1,372.34)
<hr/>	
7,608.48	(1,293.17)
5,958.37	(1,325.99)
1,833.37	(246.62)
1,008.37	1,250.04
-	1,939.00
<hr/>	
8,800.11	1,616.43
-	743.62
-	92.19
5,866.63	(543.33)
-	-
-	-
-	-
-	-
-	-

-	-
-	-
-	-
702,200.22	(70,467.04)
(62,760.15)	88,592.56
-	1,915.18
-	1,915.18
-	-
(62,760.15)	86,677.38

67,860.15
86,077.38